

SPHERE OF INFLUENCE

Memory Jogger

Who Are Your Relatives?

Aunt: _____
Brother: _____
Brother-in-Law: _____
Cousin: _____
Daughter: _____
Daughter-in-Law: _____
Ex-Spouse: _____
Ex-Spouses Relatives: _____
Father: _____
Father-in-Law: _____
Grandfather: _____
Grandmother: _____
Mother: _____
Mother-in-Law: _____
Nephew: _____
Niece: _____
Sister: _____
Sister-in-Law: _____
Son: _____
Son-in-Law: _____
Uncle: _____

Who Sold You Your...?

Air Conditioner: _____
Appliances: _____
Bicycle: _____
Boat: _____
Business Cards: _____
Camper: _____
Car: _____
Carpet: _____
Clothing: _____
Firewood: _____
Furniture: _____
Glasses or Contacts: _____

Health Equipment: _____
Health Food: _____
House: _____
Kitchen Appliances: _____
Luggage: _____
Motorcycle: _____
Musical Instrument: _____
Refrigerator: _____
Shoes: _____
Sports Gear: _____
TV/Stereo: _____
Vacuum Cleaner: _____
Vitamins: _____
Wedding Ring: _____

Who Did You Meet At The...?

Bank: _____
Business Convention: _____
Business Group: _____
Business Travels: _____
Church: _____
Class: _____
Club: _____
Conference: _____
Dance Class: _____
Favorite Bakery or Deli: _____
Favorite Bar or Club: _____
Gym or Health Club: _____
Infant/Childbirth Class: _____
Local store: _____
Men's/Women's Group: _____
Mom's Group: _____
Mosque: _____
Night Club: _____
Night Course: _____
Owners Association: _____
Print or Copy Shop: _____

Professional Group: _____
PTA: _____
Religious Events: _____
Seminar or Workshop: _____
Service Organization: _____
Sporting Event: _____
Sports Team Practice: _____
Synagogue: _____
Trade Association: _____
Traffic School: _____
Vacation: _____
Volunteer Organization: _____
Walk: _____
Run: _____
Bike Ride: _____
Work Project: _____

Who Is...?

Active in Sports: _____
Adventurous: _____
Ambitious: _____
Athletic: _____
Best Sales Rep: _____
Broke: _____
Confident: _____
Contribution Oriented: _____
Disciplined: _____
Dissatisfied: _____
Dominant: _____
Enthusiastic: _____
Entrepreneurial: _____
Environmentally Aware: _____
Exciting: _____
Fun to Know: _____
Getting a Divorce: _____
Hard Working: _____
Having a Baby: _____

Continued on back...



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Who Is...? (continued)

Health Conscious:
Impatient/in a Hurry:
In a Craft Business:
In the Hospital:
In Transition:
Interested in Nutrition:
Into Organic Foods:
In Network Marketing:
Laid Off From Work:
Looking For a Better Life:
Motivated:
Needs More Income:
Often Sick:
Out of the Country:
Out Of the State:
Persistent:
Resenting Their Job:
Self-Employed:
Self-Motivated:
Service Oriented:
Successful in Business:
Successful in Life:
Your Title Rep:
Unconventional:
Underpaid:
Unhappy:

Who Is or Was Your...?

Accountant:
Apartment Manager:
Appliance Repair Tech:
Babysitter:
Bank Teller:
Barber:
Bicycle Buddy:
Boss:
Bowling Partner:
Building Contractor:
Carpool Member:
Child's Friend's Parents:
Child's Teachers:
Chiropractor:
Close Friend:
Computer Service Tech:
Counselor/Therapist:
Co-Worker:
CO-Worker's Spouse:
Customer:
Decorator:
Dental Hygienist:
Dentist:
Doctor:

Dry Cleaner:
Electrician:
Employee:
Family Photographer:
FedEx Delivery Person:
Financial Planner:
Florist:
Friend's Co-Worker:
Friend's Spouse:
Friend's Children:
Gardener:
Hair Dresser:
Handyman:
Hiking Buddy:
Home Repairer:
House Cleaner:
House Sitter:
Insurance Agent:
Investment Counselor:
Landlord:
Landscape:
Lawyer:
Mail Carrier:
Manicurist:
Milkman:
Minister:
Neighbor:
Neighbor's Co-Worker:
Newspaper Deliverer:
Obstetrician:
Optometrist:
Orthodontist:
Pet Sitter:
Pharmacist:
Physical Therapist:
Plumber:
Podiatrist:
Psychologist:
Rabbi:
Recreational Buddy:
Relative's Co-Workers:
Retail Clerks You Know:
Roofer:
Show Repairer:
Sports Teammate:
Spouse's Boss:
Spouse's Co-Worker:
Stock Broker:
Surgeon:
Tailor:
Telephone Repair Tech:
Tenant:
Travel Agent:
TV Repair Tech:
Veterinarian:
Work Associate:

Armed Forces Friend:
Best Man:
Bridesmaid:
Buyer Sold a House to:
Childhood Friend:
Children's Past Teacher:
Client From Past Career:
College Contact:
Friend in Yearbook:
Fraternity Brother:
High School Contact:
Maid of Honor:
Midwife or Labor Coach:
Mortgage Loan Agent:
Old Friend Who Moved:
Past Co-Worker:
Past Owner of House:
Past Student:
Past Teacher:
Previous Friend:
Previous Neighbor:
Sorority Sister:
Wedding Usher:

Who Is A...?

Bicyclist:
Boater:
Camper:
Community Leader:
Do-Gooder:
Fisherman:
Go-Getter:
Good Communicator:
Good Listener:
Good Teacher:
Health Nut:
Helper:
Hiker:
Home Gardener:
Jaycees Member:
Job Seeker:
Kayaker:
Lions Member:
Natural Leader:
Nature Lover:
New-Ager:
Newlywed:
Parents of Your Friends:
Pet Lover:
Professional:
Psychic:
Recycler:
Risk Taker: