

1ST QUARTER fact sheet

02

NYSE: FAF

52-Week Range: \$16.30 – \$23.20
Market Capitalization: \$1.52 billion
Average Shares Outstanding
(diluted 1Q02): 80.9 million
Dividend/Yield: \$0.32/1.5%
EPS (diluted YE01): \$2.27
EPS (diluted 1Q02): \$0.57
EPS (consensus YE02E): \$1.75
P/E (consensus est. YE02E): 12.6
(based on \$22.04 stock price)
Book Value (1Q02): \$16.67
EBIDTA/Share (YE01): \$6.17
Return on Equity (YE01): 16.9%
Debt to Capital (YE01): 24%
A.M. Best Rating of "A+" (Superior)

INVESTOR CONTACT

Denise M. Warren

Director of Investor Relations

Tel: (800) 854-3643, Ext. 3915

Email: dwarren@firstam.com



The First American Corporation

COMPANY profile

The First American Corporation (NYSE: FAF) is a *Fortune* 500® company that traces its history to 1889. As the nation's leading, diversified provider of business information, the company supplies businesses and consumers with the information resources that affect the major economic events of people's lives, such as getting a job; renting an apartment; buying a car, house, boat, or airplane; securing a mortgage; opening or buying a business; and planning for retirement. The First American Family of Companies, many of which command leading market share positions in their respective industries, operate within seven primary business segments, including: Title Insurance and Services, Specialty Insurance, Trust and Other Services, Mortgage Information, Property Information, Credit Information, and Screening Information. With revenues of \$3.75 billion in 2001, First American has more than 22,500 employees in approximately 1,300 offices throughout the United States and abroad. More information about the company and an archive of its press releases can be found at www.firstam.com.

from the president:

WHAT IS MANAGEMENT DOING TO MAXIMIZE VALUATION FOR SHAREHOLDERS?

First American's management and its board of directors always consider shareholders when making decisions regarding acquisitions, dividends, consolidation, and the development of new products. We try to provide as much information as possible about these decisions so investors can see the bottom-line benefits of these actions.

The first quarter of 2002 was a good one for First American. Revenues for the quarter were \$1.04 billion, higher than any previous quarter. Our title operations turned in another strong performance, while our nontitle



Parker S. Kennedy
President

operations also grew significantly. To give shareholders the ability to see the dramatic growth of our information technology businesses over the years, we created, effective Jan. 1, 2002, several new financial reporting segments. This new, expanded reporting of information will help show the true diversity of First American. The new reporting segments fall within two primary business groups, *Financial Services* and *Information Technology*. The *Financial Services*

Group includes Title Insurance and Services, Specialty Insurance, and Trust and Other Services; and the *Information Technology Group* includes Mortgage Information, Property Information, Credit Information, and Screening Information.

These segments help differentiate First American from other title insurance companies. By grouping our higher-margin, technology-oriented businesses together, investors can more accurately compare First American's other businesses to their peers, which often trade at significantly higher price-to-earnings multiples. While a majority of these technology information businesses provide information for an end-to-end real estate transaction, many of these database businesses, such as our auto industry information products, pre-employment screening, and subprime credit, are not tied to the real estate economy. The contribution from these businesses should help smooth out the cyclicity of our earnings. With a better understanding of our business segments, we hope investors will more accurately value First American.

Parker S. Kennedy, President, *The First American Corporation*

Buy FAF Stock Direct

Contact a Shareholder Services Representative for information on First American's Direct Purchase and Dividend Reinvestment Plan.

Shareholder Services

Tel: (800) 894-4076

Email: shareholderservices.trust@firstam.com

By mail:

First American Trust, FSB

Corporate Transfer Department

421 N. Main Street, Santa Ana, CA 92701



SEGMENT

Overview

Financial Services

Title Insurance & Services

Residential Title Insurance
 National Commercial Title
 National Homebuilder Services
 National Relocation Services
 National Default Title Services
 Subdivision Title Insurance
 International Title Insurance
 Title and Escrow Systems
 1031 Tax-deferred Exchange
 EAGLE 9™ UCC Insurance
 Equity Loan Services
 Lender Services
 Transportation Title Services
 Vacation Ownership Services
 Vendor Management Services

Specialty Insurance

Property & Casualty Insurance
 Specialty Insurance
 Home Warranty

Trust & Other Services

Banking Services
 Investment Management
 Trust Services

Financial Services Peers

Fidelity National Financial (FNF),
 LandAmerica Financial Group (LFG)
 Price-to-earnings multiple: 8-10

American International Group (AIG)

Price-to-earnings multiple: 20

Wells Fargo (WFC)

Price-to-earnings multiple: 16

Information Technology

Mortgage Information

Credit Reporting Management
 Default Management Services
 Field Inspections
 Flood Determination & Compliance
 Mortgage Document Services
 Mortgage Servicing Systems
 Online Commercial Evaluation
 Tax Reporting: Commercial
 Tax Reporting: Residential

Property Information

Appraisal & Property Valuation
 Database Management &
 Document Imaging
 Natural Hazard Disclosures
 Property Information & Map Imaging
 Title Plant & Document Imaging

Credit Information

Credit Automation Services
 Credit Reporting Services
 Membership Services
 Subprime Consumer Information
 Vehicle Title Insurance
 Vehicle Information Tracking
 & Title Management

Screening Information

Pre-employment Screening
 Motor Vehicle Reports
 Substance Abuse Screening
 Resident Screening

Information Technology Peers

Fidelity National
 Information Solutions (FNIS)
 Price-to-earnings multiple: 36

Axiom Corporation (ACXM)

Price-to-earnings multiple: 57

Equifax (EFX)

Price-to-earnings multiple: 21

Choicepoint (CPS)

Price-to-earnings multiple: 32

First American was named to the 2002

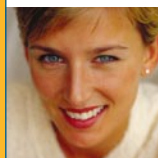
Fortune **500**[®] and recognized as the **3**rd-best

performing company overall with **10**-year earnings

growth averaging **41.9** %.

FIRST QUARTER HIGHLIGHTS:

- Introduced the first-ever vehicle title insurance program, TitleGuard, which provides a complete vehicle history report and protects used-car buyers from fraud, title defects, and odometer rollback
- Expanded its Screening Information services with the acquisition of American Driving Records, a leading provider of motor vehicle reports to employers and auto insurance agents nationwide
- Strengthened its ability to develop custom software and network solutions with its ownership interest in Irvine Technology Corporation
- Launched RealQuest®.com, a comprehensive online source of property data, maps, flood data, ownership and financing information, comparables, and AVMs



■ CONSOLIDATED SUMMARY STATEMENTS OF INCOME (UNAUDITED)

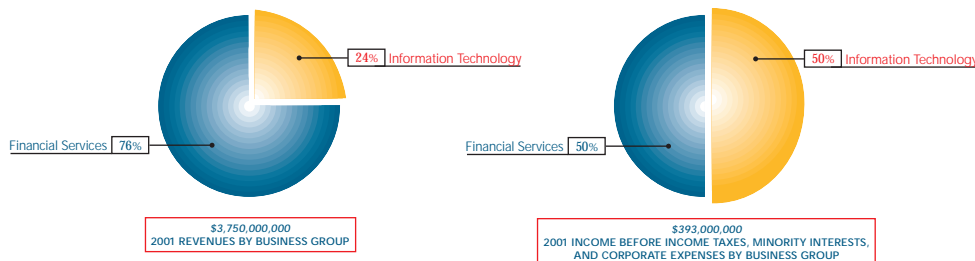
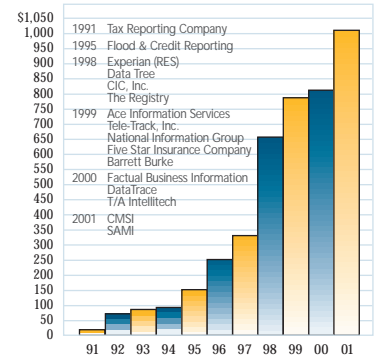
<i>(In thousands—except per share amounts)</i>	Q1 02	Q4 01	Q3 01	Q2 01	Q1 01
Operating Revenues					
<i>Financial Services</i>					
Title Insurance	743,971	778,949	693,235	653,286	523,524
Specialty Insurance	29,312	27,805	29,156	28,337	26,755
Trust and Other Services	11,156	10,577	10,419	9,892	8,994
Total Financial Services	784,439	817,331	732,810	691,515	559,273
<i>Information Technology</i>					
Mortgage Information	108,130	111,455	104,818	105,094	85,641
Property Information	55,110	56,868	51,834	51,771	50,501
Credit Information	52,999	52,856	48,989	48,627	44,509
Screening Information	23,441	13,506	14,324	11,003	10,260
Total Information Technology	239,680	219,966	216,494	190,911	234,686
Total Operating Revenues	1,024,119	1,052,017	952,776	908,009	750,184
Investment and Other Income	18,862	20,915	30,232	20,033	16,557
Total Revenues	1,042,981	1,072,932	983,008	928,042	766,741
Expenses	954,422	972,277	899,653	821,710	727,543
Income Before Income Tax and Minority Interests	88,559	100,655	83,357	106,330	39,198
Income Tax	31,000	34,300	30,500	39,200	13,500
Minority Interests	13,484	14,075	11,160	12,615	6,922
Net Income	44,075	52,280	41,695	54,517	18,776
Diluted Earnings Per Share	0.57	0.68	0.55	0.75	0.27
Average Common Shares Assuming Dilution	80,985	79,667	78,872	74,960	68,797
Cash Dividends Per Share	0.08	0.07	0.07	0.06	0.06

(In thousands, except percentages and per share amounts)

Selected Financial Data	YE 01	YE 00	YE 99*	YE 98	YE 97
Revenue	3,750,723	2,934,255	2,988,169	2,943,880	1,962,001
Net Income	167,268	82,223	88,643	201,527	67,765
Total Assets	2,837,263	2,199,737	2,116,414	1,852,731	1,220,377
Notes and Contracts Payable	415,341	219,838	196,815	143,466	51,720
Stockholders' Equity	1,104,452	870,237	815,991	762,265	442,783
Return of Average Stockholders' Equity	16.9%	9.8%	10.9%	33.4%	16.4%
Cash Dividends on Common Shares	18,210	15,256	15,840	13,894	14,035
Net Income Per Share (diluted)	2.27	1.24	1.34	3.21	1.16

*Net income excludes cumulative effect of change in accounting for tax service contracts.

STRATEGIC ACQUISITIONS
Non-Title Insurance Operating Revenues in Millions



The First American Corporation

1 First American Way
Santa Ana, CA 92707
(800) 854-3643
www.firstam.com
NYSE: FAF

Certain statements made in this fact sheet, including statements related to the effects of high-margin technology-oriented businesses, are forward looking. Factors that could cause the anticipated results to differ from those described in the forward-looking statements include: interest rate fluctuations; changes in the performance of the real estate markets; general volatility in the capital markets; changes in applicable government regulations; consolidation among the company's significant customers and competitors; legal proceedings commenced by the California attorney general and related litigation; the company's continued ability to identify businesses to be acquired; changes in the company's ability to integrate businesses which it acquires; and other factors described in the company's Annual Report on Form 10-K for the year ended December 31, 2001, filed with the Securities and Exchange Commission. The forward-looking statements speak only as of the date they are made. The company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.