

ALL 2021 Overall Closings
Bay Area and Sacramento Area Counties
Top 20 Builders

Bay Area Counties			ALL Counties Combined			Sacramento Area Counties		
<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	732	9.28%	LENNAR	3691	15.14%	LENNAR	1831	24.88%
KB HOME	619	7.85%	DR HORTON	1754	7.19%	TAYLOR MORRISON	667	9.06%
TOLL BROTHERS	510	6.47%	KB HOME	1656	6.79%	DR HORTON	479	6.51%
DR HORTON	440	5.58%	TAYLOR MORRISON	1127	4.62%	KB HOME	457	6.21%
PULTE GROUP	427	5.41%	CENTURY COMMUNITIES	961	3.94%	WOODSIDE HOMES	446	6.06%
TAYLOR MORRISON	364	4.62%	K HOVNANIAN	835	3.42%	JMC HOMES	390	5.30%
MERITAGE HOMES	333	4.22%	WOODSIDE HOMES	830	3.40%	RICHMOND AMERICAN HOMES	301	4.09%
DENOVA HOMES	329	4.17%	RICHMOND AMERICAN HOMES	827	3.39%	K HOVNANIAN	288	3.91%
RICHMOND AMERICAN HOMES	323	4.10%	MERITAGE HOMES	731	3.00%	TRI POINTE HOMES	283	3.85%
DISCOVERY/SEENO HOMES	266	3.37%	TRI POINTE HOMES	605	2.48%	ELLIOTT HOMES	194	2.64%
TRI POINTE HOMES	249	3.16%	TOLL BROTHERS	598	2.45%	THE NEW HOME COMPANY	171	2.32%
CENTURY COMMUNITIES	247	3.13%	PULTE GROUP	544	2.23%	TIM LEWIS COMMUNITIES	166	2.26%
BROOKFIELD RESIDENTIAL	228	2.89%	SHEA HOMES	431	1.77%	BEAZER HOMES	161	2.19%
SUMMERHILL HOMES	223	2.83%	SAN JOAQUIN VALLEY HOMES	398	1.63%	CRESLEIGH HOMES	157	2.13%
CITY VENTURES	212	2.69%	JMC HOMES	390	1.60%	MERITAGE HOMES	146	1.98%
SHEA HOMES	174	2.21%	DENOVA HOMES	388	1.59%	LGI HOMES	121	1.64%
TRUMARK COMPANIES	122	1.55%	LGI HOMES	307	1.26%	ANTHEM UNITED	98	1.33%
THE NEW HOME COMPANY	120	1.52%	THE NEW HOME COMPANY	291	1.19%	TOLL BROTHERS	88	1.20%
DAVIDON HOMES	111	1.41%	WATHEN-CASTANOS	291	1.19%	PREMIER HOMES (CA)	74	1.01%
KIPER DEVELOPMENT	106	1.34%	DISCOVERY/SEENO HOMES	274	1.12%	HOMES BY TOWNE	73	0.99%
<i>Out of 7,887 Total Homes</i>			<i>Out of 24,382 Total Homes</i>			<i>Out of 7,359 Total Homes</i>		

Notes:

* Includes 22 Northern California Counties (9 Bay Area, 6 Sacramento Area, 2 North Central Valley, 5 South Central Valley)

**ALL 2021 Overall Closings
Central Valley Counties
Top 20 Builders**

North Central Valley Counties			South Central Valley Counties		
<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	361	9.57%	LENNAR	767	14.30%
CENTURY COMMUNITIES	339	8.98%	DR HORTON	637	11.88%
KB HOME	290	7.69%	SAN JOAQUIN VALLEY HOMES	398	7.42%
SHEA HOMES	257	6.81%	CENTURY COMMUNITIES	375	6.99%
K HOVNIANIAN	252	6.68%	KB HOME	290	5.41%
MERITAGE HOMES	252	6.68%	WOODSIDE HOMES	274	5.11%
RICHMOND AMERICAN HOMES	203	5.38%	WILSON HOMES	273	5.09%
DR HORTON	198	5.25%	WATHEN-CASTANOS	247	4.61%
FLORSHEIM HOMES	196	5.19%	GRANVILLE HOMES	243	4.53%
PULTE GROUP	117	3.10%	BONADELLE	242	4.51%
LGI HOMES	113	2.99%	K HOVNIANIAN	208	3.88%
WOODSIDE HOMES	110	2.92%	STONEFIELD COMMUNITIES	204	3.80%
TAYLOR MORRISON	96	2.54%	MCCAFFREY HOMES	157	2.93%
KIPER DEVELOPMENT	95	2.52%	CROWN HOMES	101	1.88%
ANTHEM UNITED	87	2.31%	SMEE BUILDERS	94	1.75%
FCB HOMES	82	2.17%	ORIOLE HOMES INC	93	1.73%
VAN DAELE DEVELOPMENT	74	1.96%	BEAZER HOMES	90	1.68%
TRI POINTE HOMES	72	1.91%	BRIGHT HOMES	82	1.53%
RAYMUS HOMES	69	1.83%	LEGACY HOMES	68	1.27%
DENOVA HOMES	59	1.56%	DE YOUNG COMMUNITIES	60	1.12%
<i>Out of 3,773 Total Homes</i>			<i>Out of 5,363 Total Homes</i>		

Notes:

* Includes 22 Northern California Counties (9 Bay Area, 6 Sacramento Area, 2 North Central Valley, 5 South Central Valley)

ALL 2021

Top 20 Builders in Bay Area Counties Combined

(Includes: Alameda, Contra Costa, Santa Clara, San Francisco, Solano, San Mateo, Monterey, San Benito, and Sonoma)

<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	732	9.28%	TAYLOR MORRISON	364	4.62%	TRI POINTE HOMES	249	3.16%	SHEA HOMES	174	2.21%
KB HOME	619	7.85%	MERITAGE HOMES	333	4.22%	CENTURY COMMUNITIES	247	3.13%	TRUMARK COMPANIES	122	1.55%
TOLL BROTHERS	510	6.47%	DENOVA HOMES	329	4.17%	BROOKFIELD RESIDENTIAL	228	2.89%	THE NEW HOME COMPANY	120	1.52%
DR HORTON	440	5.58%	RICHMOND AMERICAN	323	4.10%	SUMMERHILL HOMES	223	2.83%	DAVIDON HOMES	111	1.41%
PULTE GROUP	427	5.41%	DISCOVERY/SEENO HOMES	266	3.37%	CITY VENTURES	212	2.69%	KIPER DEVELOPMENT	106	1.34%

Out of 7,887 Total Homes

ALL 2021

Top 20 Builders in Bay Area Counties

(Includes: Alameda, Contra Costa, Santa Clara, San Francisco, Solano, San Mateo, Monterey, San Benito, and Sonoma)

<u>Alameda</u>	<u># Homes</u>	<u>Market %</u>	<u>Contra Costa</u>	<u># Homes</u>	<u>Market %</u>	<u>Santa Clara</u>	<u># Homes</u>	<u>Market %</u>	<u>San Francisco</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	379	24.14%	DENOVA HOMES	165	8.98%	TOLL BROTHERS	218	15.30%	TISHMAN SPEYER	99	24.32%
TOLL BROTHERS	226	14.39%	MERITAGE HOMES	161	8.76%	SUMMERHILL HOMES	211	14.81%	FULTON STREET VENTURES, LLC	43	10.57%
BROOKFIELD RESIDENTIAL	136	8.66%	CENTURY COMMUNITIES	156	8.49%	KB HOME	196	13.75%	LEAP DEVELOPMENT	34	8.35%
TAYLOR MORRISON	125	7.96%	PULTE GROUP	153	8.33%	PULTE GROUP	157	11.02%	RELATED GROUP	26	6.39%
SHEA HOMES	101	6.43%	TAYLOR MORRISON	147	8.00%	LENNAR	117	8.21%	ALIGN PARTNERS	25	6.14%
TRUMARK COMPANIES	79	5.03%	DISCOVERY/SEENO HOMES	141	7.68%	DENOVA HOMES	73	5.12%	DM DEVELOPMENT (CA)	22	5.41%
PULTE GROUP	72	4.59%	KB HOME	135	7.35%	DR HORTON	71	4.98%	JS SULLIVAN DEVELOPMENT	21	5.16%
CITY VENTURES	64	4.08%	LENNAR	127	6.91%	TAYLOR MORRISON	68	4.77%	LENNAR	18	4.42%
CENTURY COMMUNITIES	62	3.95%	DAVIDON HOMES	111	6.04%	DIVIDEND HOMES	61	4.28%	MAXIMUS REAL ESTATE	18	4.42%
DR HORTON	40	2.55%	DR HORTON	109	5.93%	LANDSEA HOMES	58	4.07%	VANGUARD PROPERTIES INC	18	4.42%
MERITAGE HOMES	36	2.29%	BROOKFIELD RESIDENTIAL	92	5.01%	TRI POINTE HOMES	58	4.07%	COMPASS LAND DEVELOPMENT CC	13	3.19%
TRI POINTE HOMES	33	2.10%	SHEA HOMES	73	3.97%	TRUMARK COMPANIES	30	2.11%	ZL PROPERTIES LLC	13	3.19%
NUVERA HOMES	28	1.78%	RICHMOND AMERICAN HOMES	52	2.83%	ROBSON HOMES LLC	16	1.12%	MILLENNIUM PARTNERS	9	2.21%
RICHMOND AMERICAN HOMES	27	1.72%	K HOVNIANIAN	45	2.45%	GOLDEN GATE HOMES LLC	12	0.84%	SRE GROUP	9	2.21%
LANDSEA HOMES	21	1.34%	TOLL BROTHERS	41	2.23%	CLASSIC COMMUNITIES	9	0.63%	LUCMORE LP	7	1.72%
ROBSON HOMES LLC	17	1.08%	BRANAGH DEVELOPMENT	16	0.87%	THOMAS JAMES HOMES	7	0.49%	JAY PAUL COMPANY	5	1.23%
HHH PROPERTY GROUP LLC	15	0.96%	DAVIDSON COMMUNITIES	16	0.87%	DOM CAMPAIGN LLC	6	0.42%	1 STANYAN LLC	4	0.98%
6105 SAN PABLO LP	13	0.83%	THE ADDRESS COMPANY	14	0.76%	HACIENDA ESTATES	6	0.42%	WEST BUILDERS	4	0.98%
HIGH TOWN SQUARE, LLC	9	0.57%	TRUMARK COMPANIES	11	0.60%	EASTRIDGE PACIFIC HOMES	5	0.35%	792 CAPP STREET LLC	3	0.74%
PAN CAL HOMES	9	0.57%	LAFFERTY COMMUNITIES	10	0.54%	JAYDEN LANE LLC	5	0.35%	AKDENIZ LLC	3	0.74%

Out of 1,570 Total Homes

Out of 1,837 Total Homes

Out of 1,425 Total Homes

Out of 407 Total Homes

ALL 2021

Top 20 Builders in Bay Area Counties

(Includes: Alameda, Contra Costa, Santa Clara, San Francisco, Solano, San Mateo, Monterey, San Benito, and Sonoma)

<u>Monterey</u>	<u># Homes</u>	<u>Market %</u>	<u>San Benito</u>	<u># Homes</u>	<u>Market %</u>	<u>San Mateo</u>	<u># Homes</u>	<u>Market %</u>	<u>Solano</u>	<u># Homes</u>	<u>Market %</u>
NINO HOMES	63	23.33%	KB HOME	133	25.09%	HISENSE REAL ESTATE	59	17.00%	DR HORTON	176	18.47%
KB HOME	61	22.59%	KIPER DEVELOPMENT	106	20.00%	CITY VENTURES	48	13.83%	RICHMOND AMERICAN HOMES	164	17.21%
WATHEN-CASTANOS	44	16.30%	MERITAGE HOMES	81	15.28%	PULTE GROUP	45	12.97%	TRI POINTE HOMES	123	12.91%
LEGACY HOMES	31	11.48%	DENOVA HOMES	58	10.94%	DR HORTON	44	12.68%	THE NEW HOME COMPANY	119	12.49%
CS NINO BUILDING CORP	30	11.11%	ANDERSON HOMES	48	9.06%	KB HOME	40	11.53%	DISCOVERY/SEENO HOMES	118	12.38%
CENTURY COMMUNITIES	22	8.15%	K HOVNIANIAN	42	7.92%	LENNAR	39	11.24%	LGI HOMES	73	7.66%
JPA MARINA BUILDERS INC	18	6.67%	MILLER HOMES/TWIN OAKS	26	4.91%	TOLL BROTHERS	25	7.20%	MERITAGE HOMES	55	5.77%
ALVAREZ BROTHERS LLC	1	0.37%	STONEBRIDGE HOMES	16	3.02%	THOMAS JAMES HOMES	10	2.88%	LENNAR	52	5.46%
			LEGACY HOMES	8	1.51%	WARMINGTON HOMES	9	2.59%	TAYLOR MORRISON	24	2.52%
			CENTURY COMMUNITIES	7	1.32%	CHS DEVELOPMENT GROUP	8	2.31%	KB HOME	22	2.31%
			ELEMENT HOMES CA	5	0.94%	SUMMERHILL HOMES	5	1.44%	BLUE MOUNTAIN COMMUNITIES	13	1.36%
						LANDMARK DEVELOPMENT	4	1.15%	CARSON HOMES	11	1.15%
						6021 WEI YING LLC	3	0.86%	STEVE HANLEY CONSTRUCTION	3	0.31%
						ARDICO LLC	3	0.86%			
						CENTRAL PENINSULA DEV LLC	1	0.29%			
						CLARUM HOMES	1	0.29%			
						DWD PROPERTIES LLC	1	0.29%			
						GOLDSILVERISLAND HOMES L	1	0.29%			
						WHITEHALL PROPERTIES LLC	1	0.29%			

Out of 270 Total Homes

Out of 530 Total Homes

Out of 347 Total Homes

Out of 953 Total Homes

<u>Sonoma</u>	<u># Homes</u>	<u>Market %</u>	<u>Sonoma</u>	<u># Homes</u>	<u>Market %</u>
CITY VENTURES	99	18.07%	LAFFERTY COMMUNITIES	19	3.47%
RICHMOND AMERICAN HOMES	80	14.60%	SYNERGY COMMUNITIES	15	2.74%
APM HOMES	42	7.66%	MKB CONSTRUCTION	13	2.37%
SIGNATURE HOMES	41	7.48%	LENOX HOMES	9	1.64%
WILLOWGLEN HOMES	40	7.30%	MARRON ROAD VENTURES LL	5	0.91%
TRI POINTE HOMES	35	6.39%	MISTYCOURT LLC	5	0.91%
DENOVA HOMES	33	6.02%	GREYPOINT DEV LLC	4	0.73%
KB HOME	32	5.84%	BAY VILLAGE SANTA ROSA LP	3	0.55%
BLUE MOUNTAIN COMMUNITIE	26	4.74%	COURTSIDE CONSTRUCTION	3	0.55%
PROPIIS	23	4.20%	DGR BUILDERS INC	3	0.55%

Out of 548 Total Homes

ALL 2021

Top 20 Builders in Sacramento Area Counties Combined

(Includes: El Dorado, Placer, Sacramento, Sutter, Yolo, and Yuba)

<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	1831	24.88%	JMC HOMES	390	5.30%	THE NEW HOME COMPANY	171	2.32%	LGI HOMES	121	1.64%
TAYLOR MORRISON	667	9.06%	RICHMOND AMERICAN HOMES	301	4.09%	TIM LEWIS COMMUNITIES	166	2.26%	ANTHEM UNITED	98	1.33%
DR HORTON	479	6.51%	K HOVNANIAN	288	3.91%	BEAZER HOMES	161	2.19%	TOLL BROTHERS	88	1.20%
KB HOME	457	6.21%	TRI POINTE HOMES	283	3.85%	CRESLEIGH HOMES	157	2.13%	PREMIER HOMES	74	1.01%
WOODSIDE HOMES	446	6.06%	ELLIOTT HOMES	194	2.64%	MERITAGE HOMES	146	1.98%	HOMES BY TOWNE	73	0.99%

Out of 7,359 Total Homes

ALL 2021

Top 20 Builders in Sacramento Area Counties

(Includes: El Dorado, Placer, Sacramento, Sutter, Yolo, and Yuba)

<u>El Dorado</u>	<u># Homes</u>	<u>Market %</u>	<u>Placer</u>	<u># Homes</u>	<u>Market %</u>	<u>Sacramento</u>	<u># Homes</u>	<u>Market %</u>	<u>Sutter</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	219	49.89%	LENNAR	576	22.97%	LENNAR	829	24.87%	K HOVNANIAN	59	74.68%
ELLIOTT HOMES	78	17.77%	JMC HOMES	340	13.56%	TAYLOR MORRISON	312	9.36%	INTERWEST HOMES CORPORA	18	22.78%
SERRANO ASSOCIATES LLC	48	10.93%	TAYLOR MORRISON	261	10.41%	DR HORTON	297	8.91%	BURRAQ INC	1	1.27%
WOODSIDE HOMES	44	10.02%	DR HORTON	163	6.50%	KB HOME	271	8.13%	WBH HOMES	1	1.27%
K HOVNANIAN	28	6.38%	WOODSIDE HOMES	157	6.26%	WOODSIDE HOMES	200	6.00%			
SHEMSS INC	4	0.91%	K HOVNANIAN	141	5.62%	TIM LEWIS COMMUNITIES	150	4.50%			
PROVISION PROPERTIES IN	3	0.68%	TRI POINTE HOMES	136	5.42%	TRI POINTE HOMES	147	4.41%			
BLUE MOUNTAIN COMMUNI	2	0.46%	KB HOME	123	4.90%	BEAZER HOMES	142	4.26%			
TOLL BROTHERS	2	0.46%	RICHMOND AMERICAN HOMES	112	4.47%	RICHMOND AMERICAN HOMES	140	4.20%			
AKT PROMONTORY LLC	1	0.23%	TOLL BROTHERS	86	3.43%	ELLIOTT HOMES	115	3.45%			
ALDEA HOMES INC	1	0.23%	MERITAGE HOMES	81	3.23%	THE NEW HOME COMPANY	113	3.39%			
BURT BUILT INC	1	0.23%	HOMES BY TOWNE	49	1.95%	CRESLEIGH HOMES	85	2.55%			
C KELLY SMITH ENTS INC	1	0.23%	RIVERLAND HOMES INC	40	1.59%	PREMIER HOMES (CA)	74	2.22%			
CAMERON GLEN ESTATES I	1	0.23%	THE NEW HOME COMPANY	36	1.44%	BLACKPINE COMMUNITIES	52	1.56%			
LUCAS HOMES	1	0.23%	PALISADES DEVELOPMENT GROUP	28	1.12%	MERITAGE HOMES	51	1.53%			
MIRLAIN LLC	1	0.23%	SIGNATURE HOMES	25	1.00%	BLUE MOUNTAIN COMMUNITIE	48	1.44%			
NORTH RANCH BUILDERS II	1	0.23%	BEAZER HOMES	19	0.76%	WATT COMMUNITIES	35	1.05%			
PARKER DEV CO	1	0.23%	TIM LEWIS COMMUNITIES	16	0.64%	ANTHEM UNITED	29	0.87%			
SIGNATURE HOMES	1	0.23%	SHADOW WOOD PLACE VENTURA LLC	15	0.60%	BARDIS HOMES	29	0.87%			
SOPHIE ADVENTURES LLC	1	0.23%	BLUE MOUNTAIN COMMUNITIES	11	0.44%	NEXT GENERATION CAPITAL	20	0.60%			

Out of 439 Total Homes

Out of 2,508 Total Homes

Out of 3,334 Total Homes

Out of 79 Total Homes

ALL 2021

Top 20 Builders in Sacramento Area Counties

(Includes: El Dorado, Placer, Sacramento, Sutter, Yolo, and Yuba)

<u>Yolo</u>	<u># Homes</u>	<u>Market %</u>	<u>Yuba</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	115	18.46%	LENNAR	92	24.47%
TAYLOR MORRISON	94	15.09%	CRESLEIGH HOMES	69	18.35%
ANTHEM UNITED	69	11.08%	LGI HOMES	62	16.49%
KB HOME	63	10.11%	RICHMOND AMERICAN HOMES	49	13.03%
LGI HOMES	59	9.47%	JMC HOMES	42	11.17%
WOODSIDE HOMES	45	7.22%	DR HORTON	19	5.05%
K HOVNANIAN	41	6.58%	LEGACY HOMES	17	4.52%
CROWNE COMMUNITIES	30	4.82%	MERITAGE HOMES	14	3.72%
HOMES BY TOWNE	24	3.85%	DOTTCO HOMES	4	1.06%
THE NEW HOME COMPANY	22	3.53%	PLUMAS 134 LP	3	0.80%
FOUTS HOMES	10	1.61%	HABITAT FOR HUMANITY	2	0.53%
FULCRUM CAPITAL	9	1.44%	WBH HOMES	2	0.53%
MONLEY CRONIN LLC	9	1.44%	BURRAQ INC	1	0.27%
TIM SNOW	9	1.44%			
DISCOVERY/SEENO HOMES	8	1.28%			
REYNEN & BARDIS COMMUNITIES	8	1.28%			
AGAVE BUILDERS LLC	7	1.12%			
EDISON OAKS LLC	1	0.16%			

Out of 623 Total Homes

Out of 376 Total Homes

ALL 2021

Top 20 Builders in North Central Valley Counties Combined

(Includes: San Joaquin and Stanislaus)

<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	732	9.28%	TAYLOR MORRISON	364	4.62%	TRI POINTE HOMES	249	3.16%	SHEA HOMES	174	2.21%
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TOLL BROTHERS	510	6.47%	DENOVA HOMES	329	4.17%	BROOKFIELD RESIDENTIAL	228	2.89%	THE NEW HOME COMPANY	120	1.52%
DR HORTON	440	5.58%	RICHMOND AMERICAN	323	4.10%	SUMMERHILL HOMES	223	2.83%	DAVIDON HOMES	111	1.41%
THE PULTE GROUP	427	5.41%	DISCOVERY/SEENO HOMES	266	3.37%	CITY VENTURES	212	2.69%	KIPER DEVELOPMENT	106	1.34%

Out of 7,887 Total Homes

ALL 2021

Top 20 Builders in North Central Valley Counties

(Includes: San Joaquin and Stanislaus)

<u>San Joaquin</u>	<u># Homes</u>	<u>Market %</u>	<u>Stanislaus</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	361	11.01%	FLORSHEIM HOMES	177	35.83%
CENTURY COMMUNITIES	339	10.34%	KB HOME	91	18.42%
SHEA HOMES	257	7.84%	FAIRBANKS RANCH I LLC	59	11.94%
MERITAGE HOMES	252	7.69%	K HOVNANIAN	39	7.89%
K HOVNANIAN	213	6.50%	MALET DEVELOPMENT	28	5.67%
RICHMOND AMERICAN HOMES	203	6.19%	DR HORTON	25	5.06%
KB HOME	199	6.07%	FITZPATRICK HOMES	22	4.45%
DR HORTON	173	5.28%	JKB HOMES	19	3.85%
THE PULTE GROUP	117	3.57%	WINDWARD PACIFIC BUILDER	12	2.43%
LGI HOMES	113	3.45%	MCROY-WILBUR COMMUNITIE	9	1.82%
WOODSIDE HOMES	110	3.35%	DM SQUARED HOMES INC	8	1.62%
TAYLOR MORRISON	96	2.93%	SELF HELP ENTERPRISES	3	0.61%
KIPER DEVELOPMENT	95	2.90%	SAPPHIRE GENERAL PTSHP	1	0.20%
ANTHEM UNITED	87	2.65%	WPD HOMES INC	1	0.20%
FCB HOMES	82	2.50%			
VAN DAELE DEVELOPMENT	74	2.26%			
TRI POINTE HOMES	72	2.20%			
RAYMUS HOMES	69	2.10%			
DENOVA HOMES	59	1.80%			
ATHERTON HOMES	56	1.71%			

Out of 3,279 Total Homes

Out of 1,425 Total Homes

ALL 2021

Top 20 Builders in South Central Valley Counties Combined

(Includes: Fresno, Kings, Madera, Merced, and Tulare)

<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>	<u>Builder</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	767	14.30%	WOODSIDE HOMES	274	5.11%	K HOVNIANIAN	208	3.88%	ORIOLE HOMES INC	93	1.73%
DR HORTON	637	11.88%	WILSON HOMES	273	5.09%	STONEFIELD COMMUNITIES	204	3.80%	BEAZER HOMES	90	1.68%
SAN JOAQUIN VALLEY HOMES	398	7.42%	WATHEN-CASTANOS	247	4.61%	MCCAFFREY HOMES	157	2.93%	BRIGHT HOMES	82	1.53%
CENTURY COMMUNITIES	375	6.99%	GRANVILLE HOMES	243	4.53%	CROWN HOMES	101	1.88%	LEGACY HOMES	68	1.27%
KB HOME	290	5.41%	BONADELLE	242	4.51%	SMEE BUILDERS	94	1.75%	DE YOUNG COMMUNITIES	60	1.12%

Out of 5,363 Total Homes

ALL 2021

Top 20 Builders in South Central Valley Counties

(Includes: Fresno, Kings, Madera, Merced, and Tulare)

<u>Fresno</u>	<u># Homes</u>	<u>Market %</u>	<u>Kings</u>	<u># Homes</u>	<u>Market %</u>	<u>Madera</u>	<u># Homes</u>	<u>Market %</u>	<u>Merced</u>	<u># Homes</u>	<u>Market %</u>
LENNAR	376	16.88%	GRANVILLE HOMES	100	49.26%	LENNAR	163	22.67%	DR HORTON	446	37.10%
CENTURY COMMUNITIES	309	13.88%	SAN JOAQUIN VALLEY HOMES	74	36.45%	MCCAFFREY HOMES	157	21.84%	STONEFIELD COMMUNITIES	204	16.97%
WILSON HOMES	273	12.26%	DALEY HOMES	14	6.90%	CROWN HOMES	98	13.63%	LENNAR	152	12.65%
KB HOME	219	9.83%	LENNAR	9	4.43%	KB HOME	71	9.87%	BRIGHT HOMES	82	6.82%
WATHEN-CASTANOS	217	9.74%	ACME HOME BUILDERS INC	3	1.48%	BONADELLE	64	8.90%	LEGACY HOMES	68	5.66%
BONADELLE	178	7.99%	BELLWOOD HMS LLC	1	0.49%	K HOVNIANIAN	59	8.21%	CENTURY COMMUNITIES	65	5.41%
GRANVILLE HOMES	143	6.42%	MORGAN ENTS	1	0.49%	WATHEN-CASTANOS	30	4.17%	ANDERSON HOMES	45	3.74%
K HOVNIANIAN	106	4.76%	PANDA KOALA INC	1	0.49%	WOODSIDE HOMES	19	2.64%	K HOVNIANIAN	43	3.58%
ORIOLE HOMES INC	93	4.18%				DMP DEVELOPMENT CORPOR	13	1.81%	WINDWARD PACIFIC BUILDERS	39	3.24%
WOODSIDE HOMES	85	3.82%				DR HORTON	10	1.39%	FORTIS GENERAL CONST INC	23	1.91%
DE YOUNG COMMUNITIES	60	2.69%				DH BUILDERS INC	10	1.39%	*Builder TBD	13	1.08%
YANEZ CONSTRUCTION	35	1.57%				MEELO CORP	5	0.70%	JMP HOMES INC	5	0.42%
MONTEREY HOMES	27	1.21%				HABITAT FOR HUMANITY	4	0.56%	RM COVINGTON HOMES	5	0.42%
GARY MCDONALD HOMES INC	26	1.17%				JL MARQUEZ PROPERTIES LLI	4	0.56%	SPALDING C. WATHEN	5	0.42%
WEST STAR CONSTRUCTION	23	1.03%				SOBAJE PROPERTY GROUP IN	4	0.56%	BURRIS CONSTRUCTION INC	3	0.25%
DR HORTON	19	0.85%				FLORES HOLDINGS LLC	2	0.28%	WPD HOMES INC	3	0.25%
GJ GARDNER HOMES	17	0.76%				TRI POINTE HOMES	1	0.14%	SEQUEIRA UNLIMITED INC	1	0.08%
PLATINUM DEV CO INC	7	0.31%				ARNOTTS LLC	1	0.14%			
OMEGA DEVELOPERS	4	0.18%				CARMEL HOMES	1	0.14%			
CROWN HOMES	3	0.13%				DGR PROPERTIES LLC	1	0.14%			

Out of 2,227 Total Homes

Out of 203 Total Homes

Out of 719 Total Homes

Out of 1,202 Total Homes

ALL 2021

Top 20 Builders in South Central Valley Counties

(Includes: Fresno, Kings, Madera, Merced, and Tulare)

<u>Tulare</u>	<u># Homes</u>	<u>Market %</u>
SAN JOAQUIN VALLEY HOMES	324	32.02%
WOODSIDE HOMES	170	16.80%
DR HORTON	162	16.01%
SMEE BUILDERS	94	9.29%
BEAZER HOMES	90	8.89%
LENNAR	67	6.62%
YOUR VALLEY BUILDER	38	3.75%
SUMMIT HOMEBUILDERS	22	2.17%
CASTLE ROCK HOMES (CA)	9	0.89%
CRD CONSTRUCTION COMPAI	7	0.69%
SELF HELP	4	0.40%
ENNIS HOMES	3	0.30%
GJ GARDNER HOMES	3	0.30%
SELF HELP ENTERPRISES	3	0.30%
LANCE MORGAN	2	0.20%
NADER DEVELOPMENT	2	0.20%
PALMA HOMES	2	0.20%
TRUJILLO ENT INC	2	0.20%
CENTURY COMMUNITIES	1	0.10%
ALL VALLEY HOUSING SERVIC	1	0.10%

Out of 1,012 Total Homes