

**2012 Overall Closings**  
**Bay Area, San Joaquin and Sacramento Area Counties**  
**Top 20 Builders**

Bay Area & San Joaquin Counties		Sacramento Area Counties		ALL Counties Combined	
<u>Builder</u>	<u># Homes</u>	<u>Builder</u>	<u># Homes</u>	<u>Builder</u>	<u># Homes</u>
KB Home	461	Pulte Group	299	KB Home	650
Discovery Homes/Seeno Homes	457	Lennar Homes	249	Pulte Group	589
D.R. Horton	324	JMC Homes (John Mourier)	232	Standard Pacific	498
Standard Pacific	311	KB Home	189	Discovery Homes/Seeno Homes	491
Shea Homes	301	Standard Pacific	187	Meritage Homes	402
Pulte Group	290	Taylor Morrison	180	Taylor Morrison	379
Bosa Development	280	Woodside Homes	125	D.R. Horton	324
Meritage Homes	280	Meritage Homes	122	Shea Homes	324
Shapell Homes	207	K. Hovnanian Homes	118	Lennar Homes	296
Taylor Morrison	199	Elliott Homes	95	Bosa Development	280
Toll Brothers	161	Regis Homes	61	K. Hovnanian Homes	264
William Lyon Homes	160	Tim Lewis Communities	53	Woodside Homes	248
Signature Homes	157	New Home Company	46	JMC Homes (John Mourier)	232
K. Hovnanian Homes	146	DMB/Highlands Group, LLC	36	Shapell Homes	207
O'Brien Homes	140	Discovery Homes/Seeno Homes	34	Signature Homes	186
Woodside Homes	123	Signature Homes	29	William Lyon Homes	184
Braddock & Logan	120	Beazer Homes	27	Toll Brothers	161
Millenium Partners	117	William Lyon Homes	24	O'Brien Homes	140
Holliday Development	106	Lakemont Homes	23	Braddock & Logan	120
iStar Financial	96	Shea Homes	23	Millenium Partners	117