SPHERE OF INFLUENCE

Memory Jogger

Who Are Your Relatives?

Aunt:
Brother:
Brother-in-Law:
Cousin:
Daughter:
Daughter-in-Law:
Ex-Spouse:
Ex-Spouses Relatives:
Father:
Father-in-Law:
Grandfather:
Grandmother:
Mother:
Mother-in-Law:
Nephew:
Niece:
Sister:
Sister-in-Law:
Son:
Son-in-Law:
Uncle:

Who Sold You Your...?

Air Conditioner:
Appliances:
Bicycle:
Boat:
Business Cards:
Camper:
Car:
Carpet:
Clothing:
Firewood:
Furniture:
Glasses or Contacts:

Health Equipment:
Health Food:
House:
Kitchen Appliances:
Luggage:
Motorcycle:
Musical Instrument:
Refrigerator:
Shoes:
Sports Gear:
TV/Stereo:
Vacuum Cleaner:
Vitamins:
Wedding Ring:

Who Did You Meet At The...?

Bank:
Business Convention:
Business Group:
Business Travels:
Church:
Class:
Club:
Conference:
Dance Class:
Favorite Bakery or Deli:
Favorite Bar or Club:
Gym or Health Club:
Infant/Childbirth Class:
Local store:
Men's/Women's Group:
Mom's Group:
Mosque:
Night Club:
Night Course:
Owners Association:
Print or Copy Shop:

Professional Group:
PTA:
Religious Events:
Seminar or Workshop:
Service Organization:
Sporting Event:
Sports Team Practice:
Synagogue:
Trade Association:
Traffic School:
Vacation:
Volunteer Organization:
Walk:
Run:
Bike Ride:
Work Project:

Who Is...?

Active in Sports:
Adventurous:
Ambitious:
Athletic:
Best Sales Rep:
Broke:
Confident:
Contribution Oriented:
Disciplined:
Dissatisfied:
Dominant:
Enthusiastic:
Entrepreneurial:
Environmentally Aware:
Exciting:
Fun to Know:
Getting a Divorce:
Hard Working:
Having a Baby:

Continued on back...
Who Is...? (continued)

Health Conscious:
Impatient/in a Hurry:
In a Craft Business:
In the Hospital:
In Transition:
Interested in Nutrition:
Into Organic Foods:
In Network Marketing:
Laid Off From Work:
Looking For a Better Life:
Motivated:
Needs More Income:
Often Sick:
Out of the Country:
Out Of the State:
Persistent:
Resenting Their Job:
Self-Employed:
Self-Motivated:
Service Oriented:
Successful in Business:
Successful in Life:
Your Title Rep:
Unconventional:
Underpaid:
Unhappy:

Who Is or Was Your...?

Accountant:
Apartment Manager:
Appliance Repair Tech:
Babysitter:
Bank Teller:
Barber:
Bicycle Buddy:
Boss:
Bowling Partner:
Building Contractor:
Carpool Member:
Child’s Friend’s Parents:
Child’s Teachers:
Chiropractor:
Close Friend:
Computer Service Tech:
Counselor/Therapist:
Co-Worker:
CO-Worker’s Spouse:
Customer:
Decorator:
Dental Hygienist:
Dentist:
Doctor:
Dry Cleaner:
Electrician:
Employee:
Family Photographer:
FedEx Delivery Person:
Financial Planner:
Florist:
Friend’s Co-Worker:
Friend’s Spouse:
Friend’s Children:
Gardener:
Hair Dresser:
Handyman:
Hiking Buddy:
Home Repairer:
House Cleaner:
House Sitter:
Insurance Agent:
Investment Counselor:
Landlord:
Landscaper:
Lawyer:
Mail Carrier:
Manicurist:
Milkman:
Minister:
Neighbor:
Neighbor’s Co-Worker:
Newspaper Deliverer:
Obstetrician:
Optometrist:
Orthodontist:
Pet Sitter:
Pharmacist:
Physical Therapist:
Plumber:
Podiatrist:
Psychologist:
Rabbi:
Recreational Buddy:
Relative’s Co-Workers:
Retails Clerks You Know:
Roofers:
Show Repairer:
Sports Teammate:
Spouse’s Boss:
Spouse’s Co-Worker:
Stock Broker:
Surgeon:
Tailor:
Telephone Repair Tech:
Tenant:
Travel Agent:
TV Repair Tech:
Veterinarian:
Work Associate:

Who Is A...?

Bicycler:
Boater:
Camper:
Community Leader:
Do-Gooder:
Fisherman:
Go-Getter:
Good Communicator:
Good Listener:
Good Teacher:
Health Nut:
Helper:
Hiker:
Home Gardener:
Jaycees Member:
Job Seeker:
Kayaker:
Lions Member:
Natural Leader:
Nature Lover:
New-Ager:
Newlywed:
Parents of Your Friends:
Pet Lover:
Professional:
Psychic:
Recycler:
Risk Taker:
Armed Forces Friend:
Best Man:
Bridesmaid:
Buyer Sold a House to:
Childhood Friend:
Children’s Past Teacher:
Client From Past Career:
College Contact:
Friend in Yearbook:
Fraternity Brother:
High School Contact:
Maid of Honor:
Midwife or Labor Coach:
Mortgage Loan Agent:
Old Friend Who Moved:
Past Co-Worker:
Past Owner of House:
Past Student:
Past Teacher:
Previous Friend:
Previous Neighbor:
Sorority Sister:
Wedding Usher: